



STATE OF THE ECONOMY

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By

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- 4.0 Measures for Economic Revitalisation
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1.0 Introduction

The Nigerian economy is currently in a recession.

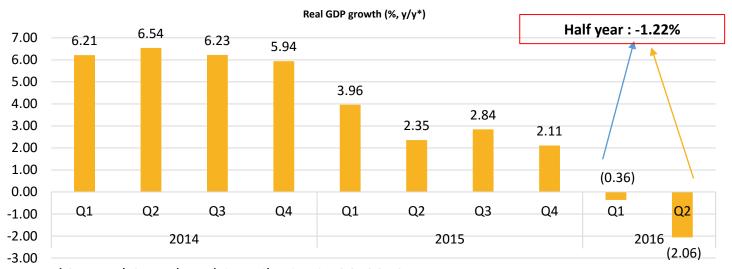
 We have to turn this crisis into an opportunity to restructure and reset the economy.

• The States are critical stakeholders in this pursuit.



2.0 Current State of the Economy: We are in a Recession

Gross Domestic Product Growth: In Negative Territory for 2 quarters



Broad Sectoral Growth and Contribution in Q2, 2016

| | 2014 | | | | 2015 | | | | 2016 | |
|-------------------------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|
| | | | | | | | | | | |
| CONTRIBUTION TO GDP (%) | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 |
| | | | | | | | | | | |
| AGRICULTURE | 19.65 | 20.89 | 26.63 | 23.86 | 19.79 | 21.12 | 26.79 | 24.18 | 20.48 | 22.55 |
| | | | | | | | | | | |
| INDUSTRIES | 27.36 | 25.96 | 24.20 | 22.66 | 25.65 | 24.52 | 23.51 | 21.52 | 24.33 | 22.65 |
| | | | | | | | | | | |
| SERVICES | 52.99 | 53.15 | 49.16 | 53.48 | 54.56 | 54.36 | 49.70 | 54.30 | 55.20 | 54.80 |
| | 2014 | | | | 2015 | | | | 2016 | |
| | | | | | | | | | | |
| GROWTH (%) | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 |
| | | | | | | | | | | |
| AGRICULTURE | 5.53 | 3.68 | 4.47 | 3.64 | 4.70 | 3.49 | 3.46 | 3.48 | 3.09 | 4.53 |
| INDUSTRIES | 4.84 | 8.97 | 5.43 | 7.96 | -2.53 | -3.31 | -0.13 | -3.04 | - 5.49 | -9.53 |
| SERVICES | 7.20 | 6.54 | 7.61 | 6.15 | 7.04 | 4.67 | 3.97 | 3.69 | 0.80 | -1.25 |

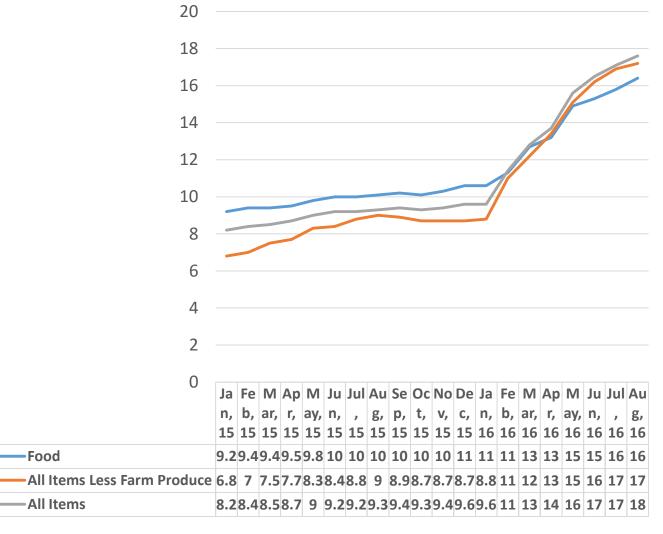
Positives:

- STRONG GROWTH IN AGRICULTURE
- POSITIVE IMPROVEMENT IN SOLID MINERALS



Inflation Rate, % Y/Y

2.1 Current State of the Economy: We are in a Recession



Source: NBS

Headline Inflation (YoY) stood at 17.6% in August, from 17.1% in July, 2016

Slower increase in three divisions; Health, Transport, and Recreation & Culture divisions

Food Inflation (YoY) climbed to 16.43% in August from 15.8% in July, 2016 Faster increase in the Bread and Cereals, Meats and Fish groups

Core Inflation (YoY) reached 17.21% in August, from 16.9% in July

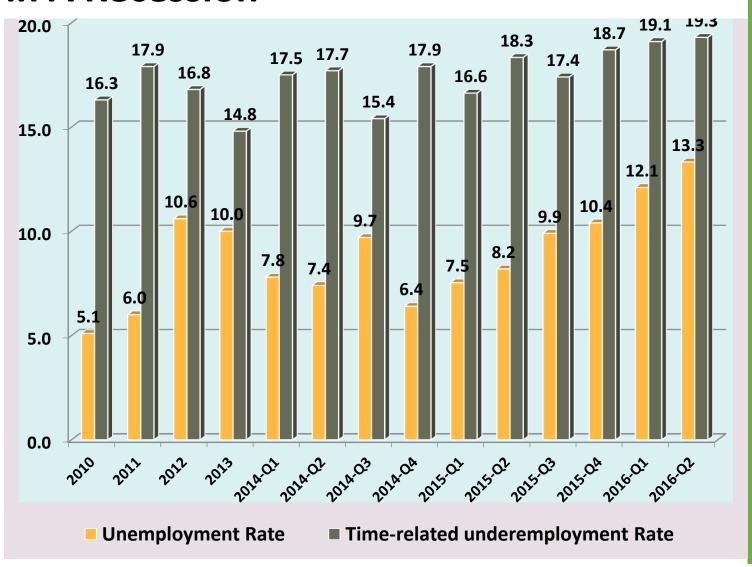
Headline MOM: 10.01% in August from 1.25% in July, 2016

Food MOM: 1.17% in August from 1.21% in July, 2016

Core MOM: 0.85% in August from 1.22% in July, 2016



2.2 Current State of the Economy: We are in A Recession



The number of underemployed rose by 400,000 persons, from 15.0million to 15.4million during the second quarter (Underemployme nt rate: 19.3%)

The number of unemployed persons rose from 9.5million to 10.6million, an increase of 1.1million. (Unemployment rate 13.3%)



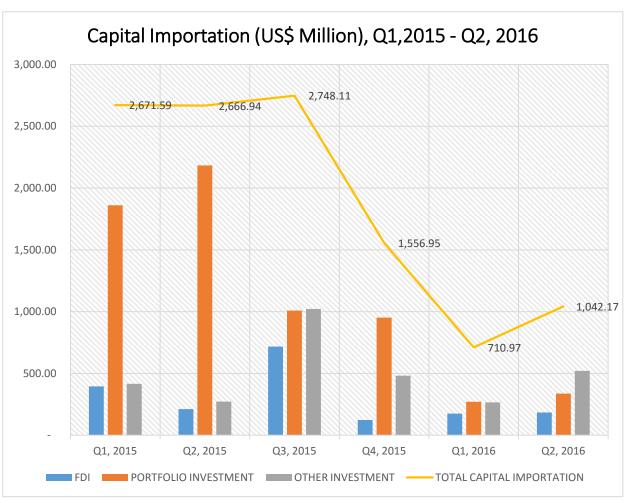
3.0 Recession: How we got there

- Unsustainable economic structure characterised by:
 - Dependence on a single commodity, whose price we do not control Crude Oil
 - Oil sector less than 9% of GDP but about 80% of government revenue and 95% of Forex
 - Non-oil sector about 90% of GDP (of which 52% is indirectly dependent on Oil) but less than 20% of government revenue.
 - Declining capital expenditure, rising recurrent expenditure (2015 about 10% capital)
 - Import dependent consumption growth model with stagnant growth in Investment
- Collapse of crude oil prices from over \$110 per barrel in 2014 to less than \$30 per barrel in the Q1 2016 (recently rising but still less than \$50 per barrel). Market expectations are that it will stay lower for longer.
- Declining foreign reserves from \$37.3Bn in Q2, 2014 to \$25.4Bn by August 2016
- Reduced confidence leading to declining Equity and Foreign Investment Capital Inflows from \$9.7Bn by the end of Q2, 2014 to \$1,042.17 million at the end of Q2 2016



3.0 Recession: How we got there /2

Improvement Capital importation/FDI in Q2, 2016



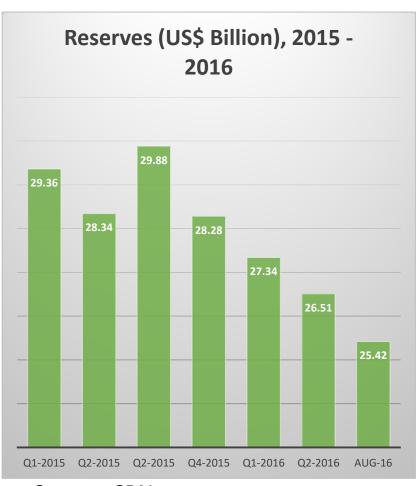
Capital Importation has assumed a declining trend since mid 2014
A slight improvement in Q2, 2016 (Flexible Market Reflective Exchange Rate)

Source: NBS



3.0 Recession: How we got there /3

Foreign Reserves Position and Financial/Monetary Developments



☐ Foreign Reserves Position

- The country's foreign reserves have witnessed a continuous decline since January 2014
- From 29.36 billion Q1,2015, they declined to 28.34 billion in Q2, 2015 before improving slightly to US\$29.36 billion in Q3, 2015
- The reserves have, however, maintained a downward trend from US\$28.28 billion at the end of December 2015 to US\$26.51 billion at end of Q2, 2016
- As at end of August, the reserves was US\$25.42, enough to finance equivalent of 6 months of import
- CBN has been able to reduce the rate of decline by demand management but trade arrears are rising

☐ Financial/Monetary Developments

- Developments in banks' deposit and lending rates were mixed during the second quarter of 2016.
 - The spread between the weighted average term deposit and maximum lending rates widened to 21.43 percentage points at the end of Q2, 2016.
 - Similarly, the margin between the average savings deposit and the maximum lending rates widened to 24.10 percentage points.
 - At the inter-bank funds segment, the weighted average inter-bank call rate rose by 12.55 percentage points to 15.56 per cent in Q2 2016, reflecting the liquidity condition in the banking system.

Source: CBN



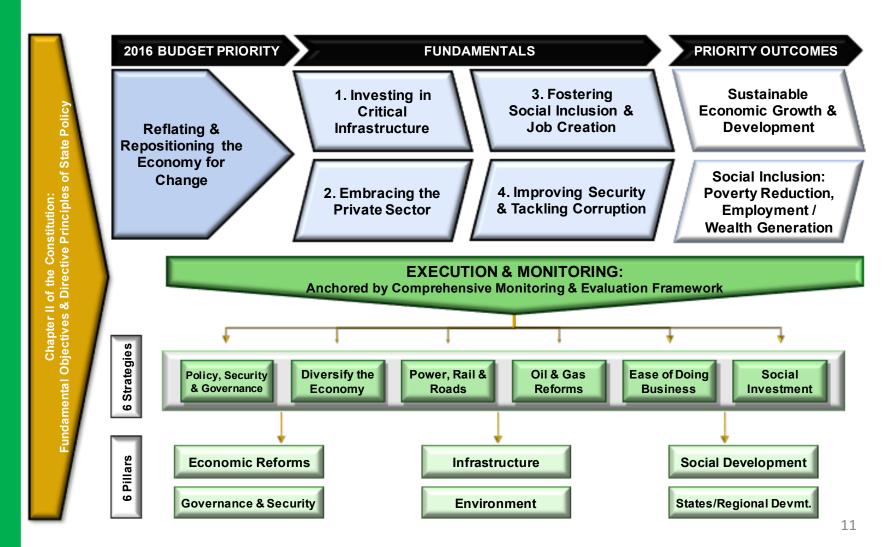
3.0 Recession: How we got there /4

- Delay in the commencement of the implementation of the 2016
 Budget
 - Presented in December 2015 but only approved in May 2016
- •Disruptions in oil and gas production caused by militant activity in the Niger Delta
 - ➤ Blowing up of four (4) strategic oil fields, viz: (i) Trans-Forcados
 Pipeline to Terminal (ii) Qua Iboe Terminal (ii) Tebidada—Brass
 Pipeline to Brass (iv) Trans-Niger Pipeline and Nembe Creek
 Trunkline axis (both export to Bonny Terminal)
 - Decline in output from the 2016 budgetary provision of 2.2mbpd to as low as 1.1mbpd sometime in August 2016.
 - However some success in containing the impact of militancy this month has resulted in improvements. Now daily production rising and by last week (i.e. mid-September, 2016) is about 1.75 mbpd



4.0 Measures for Economic Revitalisation

FISCAL STIMULUS + IMPLEMENT THE SIP





4.1 Measures for Economic Revitalisation: Implementation of Fiscal Stimulus

- Spending our way out of recession: Large funding injection required:
- The 2016 Budget performance is reflective of the low revenue out-turns attributable to the global and domestic developments earlier highlighted.
- ➤ Oil revenues fell significantly in the second quarter compared to the first quarter as a result of increased oil pipeline vandalism and production shut-ins. Non-oil revenues also declined due to the acute shortage of foreign exchange
- Overall, the total revenue inflow was short of the Budget by N1,064.91 billion (or 55.2%) as at June
 2016.
- Economic Management Team working on a plan to generate an immediate large injection of funds into the economy through Asset Sales, Advance Payment for License renewals, infrastructure concessioning, use of recovered funds etc. to reduce the funding gap.
- To achieve this speedily we will need to fast-track procedures through Presidential directives and legislation. Bill almost ready for submission to National Assembly
- Recently concluded a Ministerial retreat designed to agree on priorities that will stimulate economic activities in the country and take us back to sustainable growth

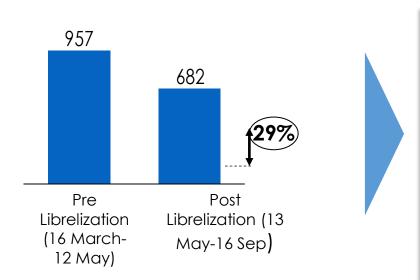


4.2 Measures for Economic Revitalisation: Implementing the S.I.P.

- Past failure to diversify economy not due to absence of good development plans:
 - ➤ NEEDS, VISION 2020,
 - > THE SEVEN POINT AGENDA,
 - THE TRANSFORMATION AGENDA etc.
- Failure to diversify due to weak political will and lack of discipline
- SIP has drawn elements from all these plans but this time with strong political will, strong leadership and determination
- Immediate critical steps to assure diversification:
 - Tackling challenges inhibiting private sector participation in the upstream petroleum sector and building on the petroleum products deregulation (\$7.9bn or about 30% of forex demand in 2015)
 - ➤ Boost agricultural production for food sufficiency (food imports has the third highest demand for forex (\$3.4 billion in 2015 or about 8% of total demand)
 - For Growing non-oil exports in the light of competitive and comparative advantage created by the depreciation of the Naira following the introduction of a market reflective exchange rate.
 - > Attracting foreign and domestic investment by improving ease of doing business.
- Building on the comparative and competitive advantage of the depreciation of the naira following the flexible exchange rate by promoting exports (agriculture and agro-allied products, solid minerals, manufactured goods, services such as Nollywood and Nigerian music etc) to increase fx supply and shore up the rate

4.3 Deregulation of the Petroleum Sector

- Deregulation of PMS to stop importation of petroleum products which consume 30% of forex
 - Current implementation of policy has led so far to savings of \$4.5m per day
 - 50% reduction in daily truck-out from the loading depots; Average daily truck-out reduced from 1005 prior to deregulated period to 542 for the period after deregulation



- PMS Price was liberalized on May 12th 2016 to a price band of 135-145 naira per liter from an initial N86/Ltr
- One of a key observation is the reduction in consumption by almost 30% post Liberalization.
- This reduction from over 45 Million to less than 32 Million daily consumption translate to about US\$4.5 Million daily savings in PMS import bills
- Consumption dropped by 40% in some specific months like July '16 to average of 561 trucks per day.
- Comparing May/June 2015 to May/June 2016, total volume of PMS imported has dropped by 78.2% from 2.16Bn Litres (or \$1.4Bn) in 2015 to 1.21Bn Litres (or \$0.62Bn) in 2016
- Deregulation must be supported by incentives for the building of Refineries by the private sector
 - Must achieve self sufficiency within 2 years



6.0 What Role for the States?

- The States have a critical role to play in revamping the Nigerian economy from recession
- States to key into the Strategic Implementation Plan for 2016 Budget of Change
- The key is Agriculture and Solid Minerals, followed by Manufacturing. Diversify the economies of States
- Move away from relying on FAAC allocation Grow size of IGR and improve efficiency in collections
- Prioritize spending on activities (programmes & projects) that have greater potential for job creation, growth and social development
- States should focus on areas of comparative advantage in productive activities, and leverage on opportunities in States within the same zones
- Work with the FGN in ensuring effective implementation of the social intervention programmes.



THANK YOU